**TARSIAH MURPHY**

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**CAREER PROFILE:** *Proven talent for aligning business strategy and objectives with established logistics, insurance, and emergency management paradigms to achieve maximum operational impacts with minimum resource expenditures. Growth-focused thought leader adept at motivating teams, building positive professional relationships, and creating innovative solutions to complex business problems. Communicate easily with people of varied backgrounds and personalities; collaborate effectively at all operational levels. Apply strong interpersonal and persuasive skills to build positive professional relationships and drive consensus among diverse stakeholders. Organized and a keen eye for detail, with demonstrated ability to manage multiple projects and priorities simultaneously. Thrive in dynamic, fast-paced environments that demand excellence and reward ingenuity.*

**Core Competencies**

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| * Cross-Functional Collaboration * Emergency Management * Time Management * Technical Acumen | * Creative Problem Solving * Relationship Building * Customer Service * Team Leadership | * Operations Management * Strategic Planning * Decision Making * Communication |

**PROFESSIONAL EXPERIENCE**

Massachusetts Army National Guard, Buzzards Bay, MA, June 2019 to Present  
**FIRST LIEUTENANT, MAINTENANCE PLATOON OFFICER**

* Decorated U.S. Army veteran who successfully completed a 9-month long deployment in Kuwait and Iraq from 2023-2024.
* **Maintenance Platoon Officer:** supervise and mentor over 35 Soldiers in maintenance operations; under my supervision my soldiers completed over 12,000 maintenance work hours while serving in various countries across the Middle East during deployment from 2023-2024.
* **Unit Movement Officer (UMO):** successfully deployed over 95 soldiers and transported over $30 million worth of military equipment to various countries across the Middle East to support combat missions.
* **Safety Officer:** successfully implement safety procedures and standards in the maintenance area to ensure the well-being of personnel and equipment.
* Attended the Army Logistical University at Fort Lee Virginia.

Government Employees Insurance Company, Shrewsbury, MA, April 2022 to January 2023  
**LICENSED INSURANCE AGENT (AUTO, CYCLE, HOMES, BOATS, ETC.)**

* Engaged with clients to build rapport, identify needs, and pain points, and create customized insurance solutions that consistently exceeded expectations.
* Explained insurance policies and products to existing and potential clients, answering questions and translating complex information into easy-to-understand terms.
* Processed insurance policy renewals and suggested modifications and updates to existing insurance policies; kept current on company and competitor offerings to offer optimal insurance solutions.

Sherwin Williams, Worcester, MA, October 2020 to April 2022  
**ASSISTANT MANAGER**

* Delivered exceptional service and support to a diverse customer base, with an eye toward building positive relationships that drove satisfaction and retention.
* Served as key holder, with accountability for opening and closing the store; demonstrated high attention to detail in a fast-paced, high-pressure retail environment.
* Played key role in day-to-day operations, including employee scheduling and performance; ensured adequate coverage for all shifts and positions.
* Empowered team members with strong leadership and clear communication to drive continuous improvement and professional development.
* Assisted with inventory and merchandising displays; ensured a clean and well-organized store interior and exterior, with an emphasis on employee and customer safety.

Worcester Department of Public Health, Worcester, MA, March 2020 to June 2020  
**CONTACT TRACER**

* Leveraged proactive outreach and zealous follow-up to identify and contact people diagnosed with COVID-19; informed people of safety protocols and where to get help.

Lauring Construction Company Inc., Worcester, MA, June 2013 to August 2017  
**LABORER/CARPENTER**

* Transported building materials to appropriate work sites, working independently and collaboratively to initiate construction next steps; partnered with team members to accelerate the achievement of key construction initiatives.

**EDUCATION AND CREDENTIALS**

Bachelor of Science (B.Sc.) in Emergency Management, June 2019

*Massachusetts Maritime Academy, Buzzards Bay, MA*

**AWARDS and HONORS**

* Army Reserve Component Achievement Medal
* Global War on Terrorism Expeditionary Medal
* Global War on Terrorism Service Medal
* National Defense Service Medal
* Army Commendation Medal

**VOLUNTEERISM**

* Boy Scouts, 150+ volunteer hours

**ADDITIONAL INFORMATION**

**Interests:** Hiking, Soccer Football, Lacrosse, and Fitness